

**PROJECT TITLE – TECHNOLOGY CENTER SYSTEMS PROGRAM (TSCP) –
Enhancing the Global Competitiveness of MSMEs**

**Request for Expression of Interest (REoI)
Selection of Technology Partner(s)**

Authority's Response to Queries

S.No.	Query	Authority's Response
1.	Can we send the proposal by email through the email address tcsp@dcmsme.gov.in (till 30th oct 2014, 16.00 indian standard time)?	No, responses to Expressions of Interest cannot be accepted via email. All responses must be submitted in hard copy in person or by post to the address provided in the REoI document by 30th October 2014, 16:00 IST. However, please note that the responsibility of the document reaching in time will be of the applicant.
2	Annex FORM 4 - approach and methodology is not supposed to be sent at this stage (EOI phase)	Consultants must provide an Approach and Methodology (maximum 3 pages) as part of the EoI response. But the approach and methodology will not be evaluated as part of the evaluation in the EoI phase. This is being sought to get a high level perspective on how the consultants plan to address the requirements of the Terms of Reference.
3	In all of the REoI documents the requirements list a specific amount for average annual turnover over the last three years. I would like to clarify how your organization calculates this figure.	Average Annual Turnover over last three years must be calculated by adding the annual turnover or sales revenue for last three financial years (extracted from the Profit and Loss statement from the respective years) and dividing it by three. The same needs to be supplemented with Statutory Auditor's certificate (i.e. FY 2011, FY 2012, FY 2013) that provides the information explicitly as per the specific requirement of the criteria mentioned in the REoI documents.